



OLEKSII KHOMIAKOV

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PROFESSIONAL SUMMARY

A Ukrainian highly experienced, internationally minded, process and results driven project manager is seeking for a new role within any of the below industries: energy&renewables, carbon-neutral manufacturing, banking and payment processing networks, construction, logistics, shipping&ports, infrastructure, commodities trading. Experience in improving existing processes, implementing new processes, managing, and coaching teams to improve efficiency and therefore increasing organisation revenue. Hard working and dedicated manager who is keen to utilise and improve skills.

WORK HISTORY

Director, Charity Fund “Unheard Story of Ukraine” 2022 (FTC)

The Ukrainian charity aimed to assist the suffered Ukrainians due to war caused by Russia through joining forces of global crypto, blockchain and fiat communities in their effort to win the war at civil front.

Competences: fundraising; financial, operational management; procurement; strategic marketing; setting up blockchain & cryptocurrencies payment infrastructure; establishing digital document-flow; project utilities delivery; fundraising bigdata analysis.

Achievements: Raised USD 700,000 within 3 months, restored 3 destroyed buildings, food and medicine supplies for more than 2000 people in need.

CEO, ND Group, 2021 - 2022.

Ukrainian-Polish startup involved in decarbonization technologies with the extra added value - production of chlorella (microalgae) for various industries with biodrum technology

Competences: Business strategy; team building, new products launch; business planning; resources and costs controls; fundraising and seeds funding; marketing, promotion, and strategic communications; sales, negotiations; EU grants and ESG investments.

Achievements: Launch and branding of new chlorella products in Ukraine (shampoo; beauty patches; veterinary food supplements for poultry, cattle; organic fertilizer for gardening; biofuels), Winner of Innovative Climate Vouchers funded by EBRD and European Union.

Chairman of the Board, Ukrainian Danube Shipping Company, 2019 - 2021

Ukrainian shipping group of EU controlled companies (2500 employees), one of the leaders in the Danube river logistics market with 15 % market share.

Competences: Corporate strategy development; business reorganization and change management; Danube freight forwarding market, new freight sales opportunities, commodity trading, business planning; resources and cost controls; budgeting and treasury management; people management and motivation, general compliance, shipbuilding, operational efficiency management, full digitalization of group’s internal business processes, corporate governance, investments management, government relations, strategic communications & PR, full P&L responsibility, growth and profitability.

Achievements: EBRD/IFC USD 200 mln. loan facility for Dnipro River new fleet construction, EUR 90 mln. Belgium government backed loan facility for company’s Danube fleet reconstruction based on hydrogen-propelled engines.

SKILLS

- Leadership
- Critical thinking
- Troubleshooting
- Strategic vision
- Passion to deliver

PROJECT MANAGEMENT

- MS Project, MS Office, ZOOM, TEAMS

EDUCATION

2015– 2017
Edinburgh Business School Heriot Watt University

- Executive MBA

1999-2005

Institute of International Relations of Kyiv National Shevchenko University

- MSc in international business

- MSc in international law

Full Driving Licence (UKR)

LANGUAGES

English
German
Ukrainian
Russian

ADDITIONAL SKILLS

- Corporate governance
- Project management
- ESG/CSR
- Due diligence
- Investments management
- Marketing & PR
- Procurement
- Financial analysis and modelling

Partner, Asters, 2013-2019

Ukrainian biggest full-service independent national law firm.

Competences: HR management, marketing, teambuilding, overseeing corporate functions of contracts administration, marketing, finance, accounting and billing; government relations, developing wealth management, tax, white collar crimes, litigation, AML practices, M&A, legal advice, tax advice, deals structuring, investment arbitration, business compliance consulting.

Achievements: Recognized multiple times among the best lawyers in Ukraine for tax and wealth management practices under Chambers and Legal 500 rankings.

Crisis manager/Chief legal officer, Swedbank Ukraine, 2012-2013 (FTC)

Swedbank encompasses 7,3 million private customers and more than 600 000 corporate and organizational customers focused on Baltic and Nordic markets.

Competences: Conflict management, business downsizing, anti-fraud litigation, NPL (non-performing loans) management, bank's compliance and litigation management, assets recovery strategies,

Achievements: Prepared the market exit strategy for Swedbank Group, closed the deal on sale of the bank to the local investor (approx. USD 200 million)

Chief tax officer/Deputy group CFO, Energy Standard Group 2010-2012

Energy Standard Group is a mid-sized private group of companies engaged in infrastructure energy machine building, energy supply, transport and logistics, asset management businesses located predominantly in CEE region

Competences: Tax management, accounting consolidation, financial planning, tax optimization, international tax structuring, internal controls, tax litigation, corporate treasury overseeing and controls, SAP, ERP-systems implementation, tax litigation, government relations, auditing, due diligence, new renewables energy businesses set-up, corporate governance, project management.

Achievements: Implemented group consolidated IAS financial statements policy, including integrated SAP accounting system, reduced group entities' annual tax liabilities and financial costs by more than USD 170 mln. at the expense of efficient financial and tax planning as well as appropriate tax structuring arrangements.

Senior consultant, KPMG Ukraine, 2005-2009

KPMG is a global network of professional firms providing Audit, Tax, Corporate finance, Advisory services. KPMG operates in 144 countries and has more than 104,000 professionals working in member firms around the world.

Competences: tax advisory services to international and local clients; external audits in accordance to IAS, preparation of financial statements in accordance to IFRS and US GAAP, agreed upon procedures; financial, tax, legal due diligence services, international business structuring; business valuation services, forensic investigations and reporting.

Achievements: Gained diversified invaluable professional experience in different KPMG consulting departments, audited broad array of businesses and industries.