Nataliia Altukhova

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Personal statement

Skilled kitchen & bathroom designer and sales manager with over 25 years in the business. Focused on understanding customer needs for both household consumers and larger scale project environments. In my progression, I have helped the companies I have worked with increasing their revenue and customer satisfaction. Bringing both an aesthetic eye and understanding of the materials for successful outcomes.

Key Skills

* Kitchen and bathroom design
* Marketing and sales
* CAD (Decor design software)
* Project design
* Store merchandising

Employment History

Kitchen & Bathroom Designer and Sales Manager, **MIRAD**, Rivne, Ukraine

(*January* 2019 – *April 2022*)

Achievements and responsibilities:

Created kitchen and bathroom designs using CAD Decor, provided advice and support in choosing tiles, bathrooms & kitchen fittings and carried out similar new and refurbishment project design & support. Stock control and in-store marketing displays were also a part of my duties.

Marketing Manager, **MIRAD**, Rivne, Ukraine

(July 2013 – January 2019)

Achievements and responsibilities:

Retail and wholesale marketing manager responsible for both the design and sales of kitchen and bathroom accessories and fittings. I was also responsible for wholesale clients where I would provide on-site design consultation and advice to new construction and refurbishment projects. Visiting constructions sites and liaising with our suppliers were also a part of my duties.

Sales Consultant Manager, Private entrepreneur Kostenko Igor, Rivne, Ukraine

(*January* 2012 – July 2013)

Achievements and responsibilities:

New role as kitchen and bathroom sales consultant similar to below.

Sales Manager, Private entrepreneur Kononenko Anatoliy, Rivne, Ukraine

(*July* 2003 – January 2012)

Achievements and responsibilities:

Sales manager in modern kitchen and bathroom company where I learned and began to provide drafted kitchen and bathroom design to the general public.

Sales Manager, Private entrepreneur Zakharuk Sergey, Rivne, Ukraine

(October 2001 – May 2003)

Achievements and responsibilities:

New role promoted to sales manager with Zakharuk Sergey for kitchen and bathroom sales and advice.

Sales Manager, Olvia, Rivne, Ukraine

(September 2001 – *October* 2001)

Achievements and responsibilities:

Working with Olvia, my duties were similar to below for one month.

Shop Assistant, **MIRAD**, Rivne, Ukraine

(*February* 1996 – August 2001)

Achievements and responsibilities:

Similar to below but with sales and advice of ceramics, linoleum, paint (both internal and external) and the equipment to repair toilets and plumbing. Cash handling and processing sales were also my responsibility.

Trainee Shop Assistant, **MIRAD**, Rivne, Ukraine

(*Spetember 1995* – January 1996)

Achievements and responsibilities:

I studied about ceramics, linoleum, paint (both internal and external) and the equipment to repair toilets and plumbing. Other duties included creating and displaying products and replenishing stock.

Education

The National University of Water and Environmental Engineering

(September 1996 – June *2002*)

Master of arts - Ecology

**Langauges**

* Ukrainian – Very proficient
* Russian – Very proficient
* English – Conversationally proficient

References

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