

# SAFWAN ALAKCHAR

## EXPERIENCE

● 2020 - present

### INDECATUM.LLC

Sales manager, Kyiv

-Represent our company, with a comprehensive understanding of our offerings

-Research consumer needs and identify how our solutions meet them

-Achieve company objectives through effective planning, setting sales goals, analyzing performance data, and projecting future performance

-Continuously develop personal leadership, hiring, and training skills while ensuring the team is using effective sales tactics to meet revenue objectives.

● 2020 - Present

### Oppiatic Consulting & international LLC

Recruitment Consultant , Kyiv

-Identifying and developing client/business relationships

-Advising on and selling the most appropriate solution for attracting candidates and maintaining a candidate database

-Assessing and responding to the needs of each particular client or assignment

-Sourcing suitable candidates and briefing them on the opportunities offered by the client

● 2013 - 2017

### National bank of Abu Dhabi

senior sales officer, UAE - Dubai

-providing customer service for auto loan

-documents checker and auditor

-loan processor

● 2011 - 2013

### Emirates NBD bank

customer service representative, UAE - Dubai

-providing customer service on bank products

-sales services of bank products

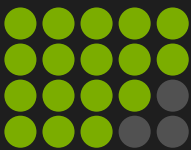
-date checker & auditor



## SKILLS

### languages

English  
Arabic  
Russian  
Urdu



### Software skills

Microsoft office  
CRM  
computer  
programs



## PERSONAL INFORMATION

### Birth date

12-march-1988

### Gender

Male

### Residence

kyiv - Geneva

## CONTACT

Ukraine - kyiv / Switzerland - Geneva

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in SAFWAN.ALAKSHAR

● 2009 - 2011

**Roads and transport Authority Government of Dubai**

CRM Quality Team, UAE - Dubai

-customer service survey

-Date checker and auditor

-Managing and auditing RTA call center received reports exp. ( suggestions , complaints , accidents , weather disaster)

● 2006 - 2009

**paris group international**

sales assistant, UAE- Dubai

-greet customers friendly and welcoming manner

-ensure the availability of items in the store

-assist in customer needs and handle customers queries and complaints

## EDUCATION

● 1992 - 2004

**High School**

international private school, UAE - Al-ain